



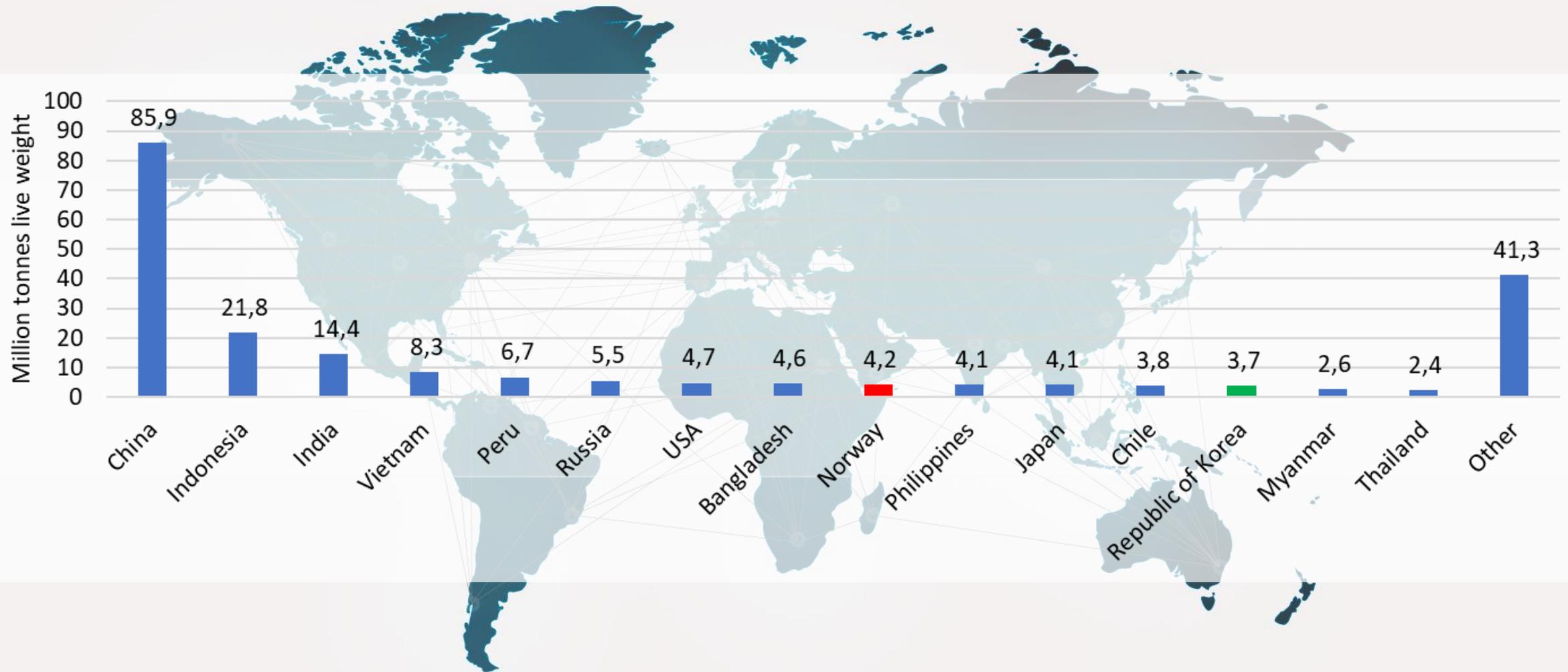
Norwegian Ministry of Trade,
Industry and Fisheries

Norwegian Seafood Trade

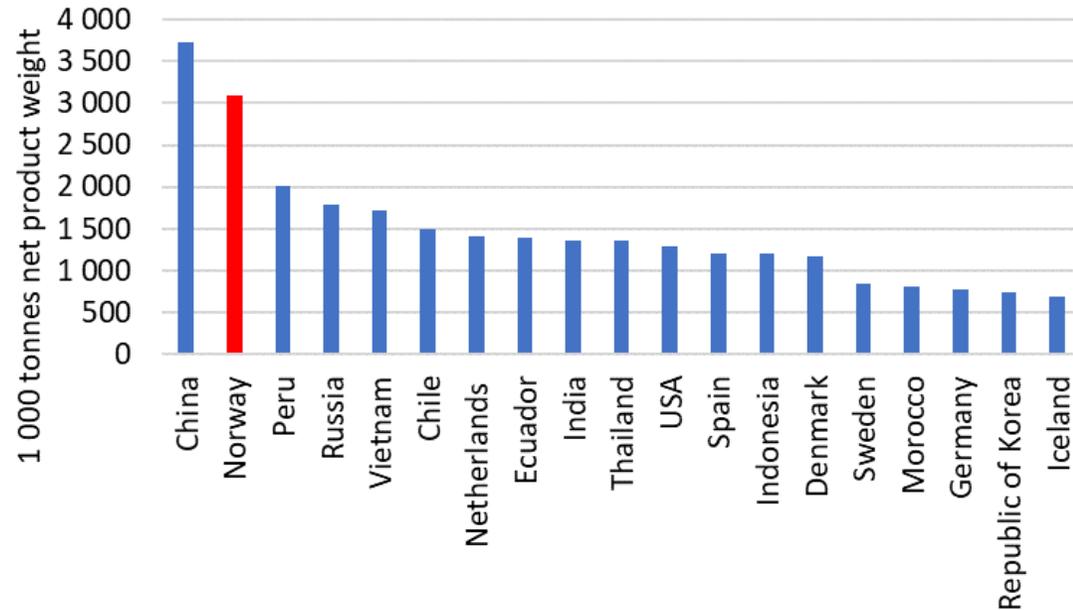
State Secretary Vidar Ulriksen

19 September 2023

Worlds largest producers of seafood



Norway as a global seafood exporter

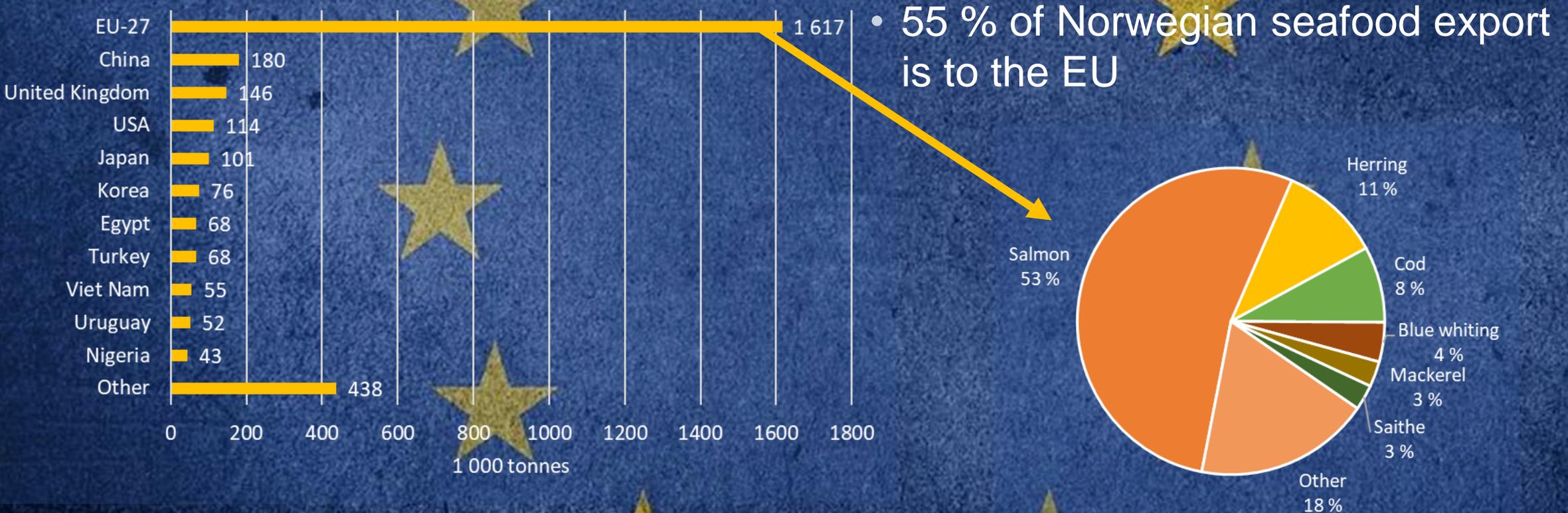


- Norway has since 2004 been the second largest exporter of seafood.
- In 2022 Norway exported a total of 2,9 million tonnes of seafood
- Seafood is the third most important Norwegian export, after crude petroleum and petroleum gass

Source: The State of World Fisheries and Aquaculture in 2022, FAO. Data for 2021



Norway's most important market



Source: Norwegian seafood export 2022, data from the Norwegian Seafood Council



Frameworks for trade

- EU: the world's largest market for seafood
 - Norway: the world's second largest seafood exporter
 - Norway-EU seafood trade governed by:
 - EEA Protocol 9
 - «The Fish Letter» from 1973
 - Additional protocols to the Free Trade Agreement of 1973
 - EU GATT quotas
 - EU Autonomous Tariff Quotas (ATQs)
- = One exporter, one importer and five different frameworks**



Complex set of TRQs

- Norwegian exporters can make use of four sets of TRQs when exporting to the EU market
- The exporters must keep track of:
 - 11 GATT quotas
 - 33 autonomous quotas
 - 39 bilateral quotas
 - 10 bilateral quotas (time-limited, expired on 30 April 2021)
- Norway has by far the largest number of bilateral TRQs

